

The Market in Review

Paul Siluch, Lisa Hill, Peter Mazzoni, and Sharon Mitchell
Financial Advisors
Raymond James Ltd. – Victoria BC

November 10th, 2021

This week's articles and insights

1. *Welcoming the Seasonal Best Months*
2. *Rate Hikes and Road Building*
3. *Cogitation About Inflation*
4. *Dividend Jubilee*
5. *Diamonds Are (Not) Forever*

“The greatest problem about old age is the fear that it may go on too long.”

- *A. J. P. Taylor*

Your Index Report

	Current	Last Week	Year-to-Date
Dow Jones Ind. Avg.	35,603	+1.98%	+ 16.33%
S&P 500	4,550	+2.51%	+ 21.13%
TSX	21,212	+1.88%	+ 21.68%

Welcoming the Seasonal Best Months

Despite many reasons for the market to decline – rising interest rates, high oil prices, labour tensions, shipping log jams – stocks have continued their relentless climb since mid-October. Less noticed are that earnings and employment have also been rising, which are bigger influences on stock prices. U.S. stocks are up approximately 6% since July, when the 3rd quarter began. But earnings are up 10% in the same time, so stocks have responded positively.

Stocks move in the *direction* of profits more than the *amount*. The question to ask is not if things are ‘good’ or ‘bad’, but rather are things ‘better’ or ‘worse’. Since July, profits are clearly ‘better’. Almost all companies in the S&P 500 have now reported Q3 results, according to FactSet. Of that group, 82% have exceeded Wall Street’s estimates versus the usual 79%. Reported earnings were +10.3% above expectations.

Some of this is ‘bounce back’ from the horrid earnings during the pandemic, so we can’t count on 10% increases in earnings every quarter. 2021 looks abnormally good compared to 2020, in other words. Ned Davis Research thinks earnings will continue to accelerate until next spring when comparisons should become less rosy. 2022 won’t look as good compared to 2021 as 2021 looked versus 2020. We are experiencing the biggest catch-up in earnings right now.

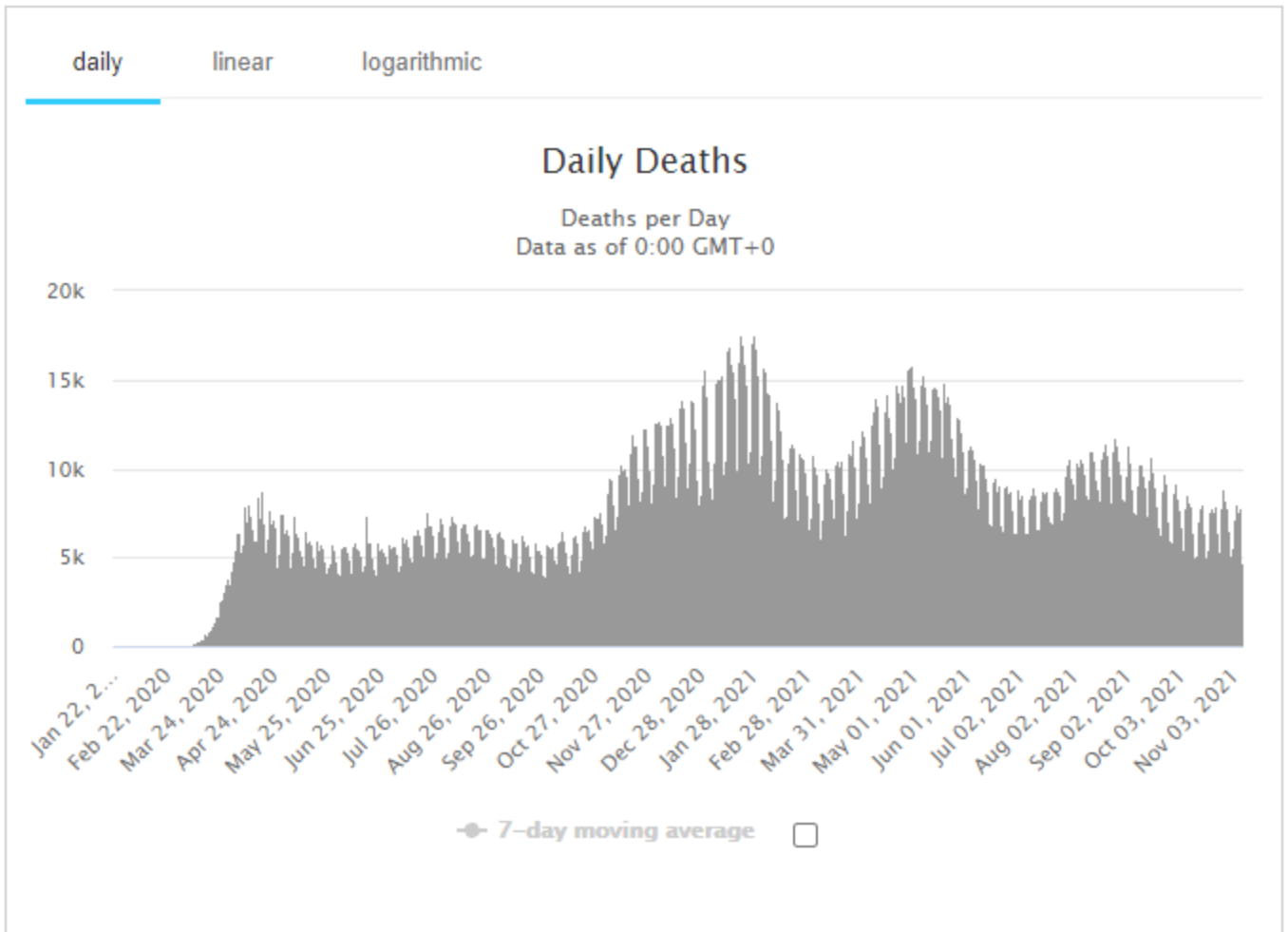
Welcome to the seasonal best months for stocks.

Rate Hikes and Road Building

The two largest financial stories of the last month have been rising interest rates and the new Infrastructure Bill being approved in the U.S.

What, not the pandemic? Even as new cases continue to climb in China and Russia, the global death rate has been declining with each new peak in cases. 96% of the world’s population is now out of lockdown and two new antiviral drugs are on the way to stop Covid-19 once you already have it.

This means the world is moving on. Note the trend of fewer deaths with each surge in new cases.



Source: Worldometers

On the interest rate front, 40% of global central banks are now raising interest rates. The U.S. and Canada have not yet raised rates, but both have either stopped their bond-buying programs (Canada) or started ‘tapering’ their purchases (U.S.).

Historically, cutting back on bond buying does not negatively affect the stock market until the final taper, which would be mid-2022. (*Note to self to circle that date.*)

Offsetting the decline in money-printing stimulus is spending by governments. The U.S. Infrastructure Bill, worth about \$1.2 trillion, is close to being passed. This will help engineering and industrial companies involved in road building, electrification, and other infrastructure projects.



Image from Unsplash

Both countries need serious upgrades to their rails, roads, and sewers, but much of this will end up spread out over many years, and some will be wasted. So, the new bill will mean a lot of headlines but not a lot of market impact.

Cogitation About Inflation

I've been thinking about inflation recently. I mean, who hasn't been thinking about inflation recently? Costs for everything are up across the board, including the cost to rent an apartment, food, wages, lumber, and gasoline. And now we hear the price of milk is expected to rise in Canada next year by 8% and butter by 12%.

Not all of these increases are happening because of demand. Are you drinking more milk? Most of these price hikes are due to shortages, both temporary and long-term in nature.

Take lumber, as one of the temporary examples. Lowest-in-a-century interest rates prompted home building on a massive scale last year, pushing lumber prices up by 500% at their peak. This has subsided, so lumber prices are now only 200% above their pre-pandemic levels.

But lumber prices also have a long-term component. Canadian supplies have shrunk due to the mountain pine beetle devastation in the last decade,

and the recent decision to ban harvesting of more old growth forests. And less of anything, assuming constant demand, means higher prices.

It will be difficult to push the prices of other things lower. Beef prices are high because of poor hay crops this year, which increased feed prices and forced many farmers to reduce their herds. Fewer cows = more expensive beef. It only takes a season or two to grow a herd back, but the pace of adding cows will depend on feed prices, which are still high. So, higher beef prices for longer.

And oil prices? Oil producers are under siege at the World Climate Forum in Glasgow right now, and Canada's newly-announced emissions cap means there will be few new energy projects launched in Canada ever again. This is fine if demand is also in decline, but it isn't. At one point last year, over 60% of the world's population was under lockdown. Not travelling, not driving, not doing anything.

Now? Only 4% of the world's population remains in lockdown, thanks to a 50% global vaccination rate. Transportation, manufacturing, and travel are jumping, which means more energy use.

At \$84 per barrel, oil is now at its highest price since 2014:



But, here is the true question.

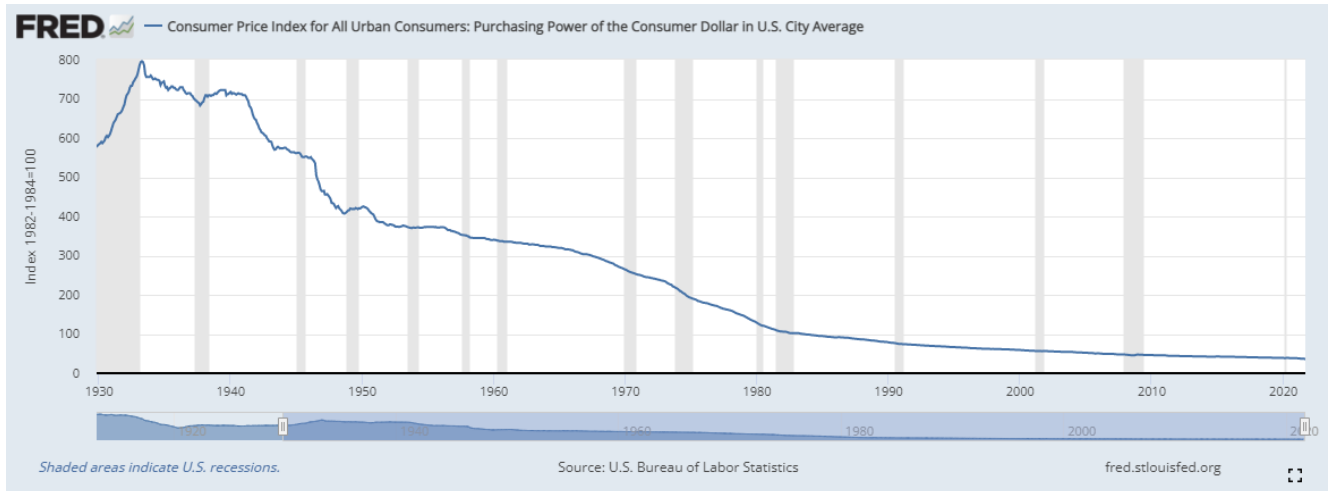
Are things really more expensive, or is the value of our money shrinking? In other words, is our elevator going up, or is the floor around us falling?

It is a pertinent question today, because many historians have begun to look back on past empires to see how their monetary systems evolved. Or devolved, as the case may be.

The Roman Empire had a remarkably stable gold coin called the aureus, which later became the solidus. It retained its value for close to 300 years until the empire was low on gold and high on debts, leading emperors to cut the amount of gold in each coin (“clipping”) by decreasing the weight. Sometimes, they added in silver or copper, which were worth less but had the same volume. One theory is that this debasing led to Rome’s decline. Soldiers, seeing their real wages fall as their coins became worth less, rebelled or simply fought less ardently.

Today, we no longer mint gold coins for daily use, but we have certainly become experts on printing money, even if it is digital. Ever since the U.S. Federal Reserve was created in 1913, the value of a dollar has decreased steadily through overspending.

For example, here is a graph of the purchasing power of a U.S. dollar from 1930. \$1 in 1930 is worth about \$0.06 today, which is a reduction of about 16x. Because inflation calculations changed in 1980 and again in 1990 to lower the impact of inflation, some say it is higher than has been reported. This would put the reduction at closer to 18x since 1913 (source: Shadowstats).



How does this square with the value of items? Pretty close, as it turns out.

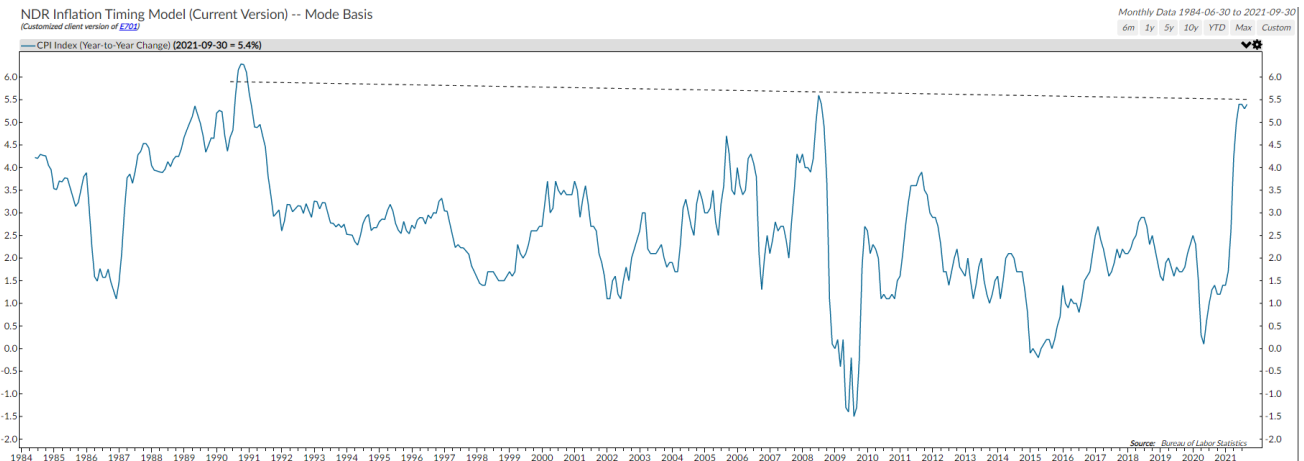
Costs of everything rose in lockstep from 1930 to today (all prices from ThePeoplesHistory.com):

- 23x Bread (\$0.09 per loaf to \$2.12 today)**
- 33x Hamburger**
- 28x Gasoline**
- 26x Wages**

We can say that we are making far more today than in 1930 in dollar terms, but since costs have risen almost exactly in-line with our wages, things cost about the same as they did 91 years ago. The difference? Our dollars are worth less. Notice that wages have increased at a faster rate than the dollar depreciating, which is why we can actually buy more “stuff” today than we could 90 years ago. But not 26 times more.

The faster inflation rises, the faster a currency is devalued. Past periods when this happened were the post war years of 1946 -1950 and the inflationary 1970s. The faster inflation rises, the less that currency buys. Are we seeing that happen today? We may be.

Inflation today is rising at the highest rate since 2008 and 1991 before that:



© Copyright 2021 Ned Davis Research, Inc. Further distribution prohibited without prior permission. All Rights Reserved. See NDR Disclaimer at www.ndr.com/copyright.html. For data vendor disclaimers refer to www.ndr.com/vendorinfo/

We can argue about what caused inflation to rise, but the reality today is that every country in the world has printed money *with abandon* to battle Covid-19. With costs rising, expect to see more demands for higher wages through strikes (Kellogg's and Deere are now on strike, for example) or government increases to the minimum wage. Ontario just raised its minimum wage to \$15 per hour.

Looking back at the 1930 data again, several items stand out as exceeding the rate of inflation: gold, real estate, and stocks. To no one's surprise, these are the largest areas of investment for most people. Why? As shown below, they have not only held their value in real terms but exceeded the devaluation of money (18x):

- 87x Gold since 1930**
- 100x Average house price increase since 1930**
- 143x Dow Jones Industrial Average rise since 1930**

Returns on gold, stocks, and real estate have exceeded inflation – or deflation of our currency – since 1930. Yes, they can be more volatile, but over the long haul, there has been no other place to grow long-term wealth.

Growth stocks, like Amazon (**NASDAQ AMZN**) and Facebook (**NASDAQ FB**), have outperformed value stocks, like Exxon Mobil (**NYSE XOM**) and Boeing (**NYSE BA**) as interest rates fell over the last decade. Traditionally,

however, the opposite tends to happen when inflation and interest rates are rising. Value stocks and those tied to real assets (oil, minerals, real estate) outperform growth stocks.

Canada's stock market is much more tilted to value stocks and real assets, which could mean Canada outperforms in 2022 over the more growth-oriented U.S. market.

Dividend Jubilee

A dramatic number of companies have been raising their dividends recently. Some are special dividends, which are paid once, although most are permanent hikes. Since almost 40% of stock market returns since 1926 have been due to dividends, rising dividends are vital to future returns. And boy, are they rising.

The biggest hikes are coming from the energy companies. This group is in a very virtuous place right now, in terms of dividends. Blessed with \$80 oil and little appetite for new drilling, companies are using the newfound profits to pay down debt and lift dividends. Suncor (**TSX SU**) and Cenovus (**TSX CVE**) both doubled their annual dividends this month while Arc Resources (**TSX ARX**) raised its dividend a mere 52%. Some smaller energy companies are starting new dividends when they have never paid one before.

The banks have been prevented from raising dividends for two years now, and have built up enormous cash hoards. The insurance companies, too. Manulife (**TSX MFC**) hiked its annual payout by 11% and Sun Life (**TSX SLF**) by 20%. Some of Canada's big banks could see up to 25% increases to their annual payouts.

For some people, maturing term deposit and guaranteed investment certificate money could be placed in one of these dividend giants. Some are now yielding above 4%.

Diamonds Are (Not) Forever

Years ago, we wrote of a company that had managed to manufacture diamonds. They were small and full of impurities, and were yellow in colour. Expensive to make, “lab-grown diamonds” were not competitive with mined diamonds. We pontificated that someday they would be.

Well, here we are at ‘someday’.

Today, lab-grown diamonds are much higher quality and can be manufactured in multi-carat sizes. And they look and act the same as mined diamonds because they are the same chemically. Their prices are no longer comparable, however. Lab-grown diamonds are now about half the price of mined diamonds, according to the Diamond Producer’s Association, and they continue to fall.



When we wrote the article years ago, it was to warn people that investing in diamonds might not work out as well as it had in the past. A thing is expensive because it is rare, so when it is no longer rare, it is no longer expensive. Today, diamonds are still expensive to buy, but try selling one back to a jeweller. Be prepared for a big surprise – the true value is a lot less than you think.

What we did not foresee was the new era of diamond manufacturing for use in many industries. Of all lab-grown diamonds manufactured today, only about 10% are used in jewellery. The rest are used in drill bits, scalpels, lenses for lasers, and glass screens for cellphones. And because diamond

has a lower coefficient of friction than metal (as much as 25% lower), diamond-coated parts are increasingly seen in cars, planes and turbines.

Even your next knee replacement may have a diamond coating. Diamonds have low friction, are biologically inert, and last a very long time. One trial underway is using lab-grown diamond in spinal disk replacements.

Finally, diamonds are made of carbon, which has similar – but superior – insulation characteristics compared to silicon, which is used in almost all modern computer chips. Diamond could replace silicon in electronics and computer processors one day, especially those requiring high power (think of all those Tesla's) and extreme temperatures (i.e. in space).

“Diamond-based computers are significantly more efficient and better than silicon in handling high voltages and high frequency. Electrons move more freely through diamond than silicon and diamond is far more thermally conductive than any other known material. We are reaching the end of the road for silicon. Starting with power transformers, electric vehicles, satellites, and cell phone towers, diamond will gradually replace silicon in the decades ahead.”

- Jason Payne, CEO of Ada Diamonds (a lab-grown diamond company)

Thank you for your referrals this month! They are always handled with great care and discretion.

<http://www.dividendvaluepartners.com>

We thank you for your business and your referrals and we hope you find our site user friendly and informative. We welcome your comments.

How to contact us:

paul.siluch@raymondjames.ca

lisa.hill@raymondjames.ca

peter.mazzoni@raymondjames.ca
sharonmitchell@raymondjames.ca

(250) 405-2417

Disclaimers

The information contained in this newsletter was obtained from sources believed to be reliable, however, we cannot represent that it is accurate or complete. It is provided as a general source of information and should not be considered personal investment advice or solicitation to buy or sell securities. The views expressed are those of the authors, Paul Siluch and Lisa Hill, and not necessarily those of Raymond James Ltd. Commissions, trailing commissions, management fees and expenses all may be associated with mutual funds. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any security holder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. This newsletter is intended for distribution only in those jurisdictions where Raymond James Ltd. is registered as a dealer in securities. Any distribution or dissemination of this newsletter in any other jurisdiction is strictly prohibited. This newsletter is not intended for nor should it be distributed to any person in the USA. Raymond James Ltd. is a member of the Canadian Investor Protection Fund.

Raymond James does not accept orders and/or instructions regarding your account by e-mail, voice mail, fax or any alternate method. Transactional details do not supersede normal trade confirmations or statements. E-mail sent through the Internet is not secure or confidential. We reserve the right to monitor all e-mail.

Any information provided in this e-mail has been prepared from sources believed to be reliable, but is not guaranteed by Raymond James and is not a complete summary or statement of all available data necessary for making an investment decision. Any information provided is for informational purposes only and does not constitute a recommendation. Raymond James and its employees may own options, rights or warrants to purchase any of the securities mentioned in e-mail. This e-mail is intended only for the person or entity to which it is addressed and may contain confidential and/or privileged material. Any review, retransmission, dissemination or other use of, or taking of any action in reliance upon, this information by persons or entities other than the intended recipient is prohibited.

This email newsletter may provide links to other Internet sites for the convenience of users. Raymond James Ltd. is not responsible for the availability or content of these external sites, nor does Raymond James Ltd endorse, warrant or guarantee the products, services or information described or offered at these other Internet sites. Users cannot assume that the external sites will abide by the same Privacy Policy which Raymond James Ltd adheres to.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. There can be no assurances that the fund will be able to maintain its net asset value per security at a constant amount or that the full amount of your investment in the fund will be returned to you. Mutual funds and other securities are not insured nor guaranteed, their values change frequently and past performance may not be repeated.

Amazon.com, Inc.- Raymond James & Associates, Inc. makes a market in the shares of Amazon.com, Inc.
Facebook, Inc. - Raymond James & Associates, Inc. makes a market in the shares of Facebook, Inc.
Cenovus Energy Inc. - Raymond James & Associates, Inc. makes a market in the shares of Cenovus Energy Inc. The analyst or associate at Raymond James Ltd. has viewed the material operations of Cenovus Energy Inc.
Exxon Mobil Corporation- Raymond James & Associates, Inc. makes a market in the shares of Exxon Mobil Corporation.
Arc Resources - Certain affiliates of Raymond James expect to receive or intend to seek compensation for investment banking services from all companies under research coverage within the next three months.

Prices shown as of November 9th, 2021

You are receiving this message because our records indicate that you have requested this information. If you no longer wish to receive research from Raymond James, please reply to this message with unsubscribe in the subject line and include your name and/or company name in the message. Additional Risk and Disclosure information, as

well as more information on the Raymond James rating system and suitability categories, is available at www.ricapitalmarkets.com/Disclosures/Index.

To unsubscribe and no longer receive any email communications from this sender, including information about your account, please either click [here](#) or send a reply email to the sender with [UNSUBSCRIBE] in the subject line.

Pour vous désabonner de cet expéditeur soit cliquer [ici](#) ou envoyer un e-mail de réponse à l'expéditeur avec [UNSUBSCRIBE] dans la ligne d'objet.

This message and any attachments are intended only for the use of the addressee or their authorized representative. It may contain information that is privileged and/or confidential. Any unauthorized dissemination, distribution or copying of this communication or any part thereof, in any form whatsoever is strictly prohibited. If you have received this communication in error, please delete permanently the original e-mail and attachments, destroy all hard copies that may exist, and notify the sender immediately. Raymond James may monitor and review the content of all email communications. Trade instructions by email or voicemail will not be accepted or acted upon. Please contact us directly by telephone to place trades. Unless otherwise stated, opinions expressed in this email are those of the author and are not endorsed by Raymond James. Raymond James accepts no liability for any errors, omissions, loss or damage arising from the content, transmission or receipt of this email. The designation Raymond James, mentioned in this notice and disclaimer, refers to and include the following divisions and entities: Raymond James Ltd., a member of the Investment Industry Regulatory Organization of Canada (IIROC) and of the Canadian Investor Protection Fund (CIPF); its divisions 3Macs, MacDougall, MacDougall & MacTier and Raymond James Correspondent Services; and its subsidiaries: Raymond James Financial Planning Ltd. registered as a life insurance agency in all provinces except the province of Québec where it is registered as Financial Services Firm with the Autorité des marchés financiers (AMF); Raymond James Investment Counsel Ltd., a firm primarily regulated and governed by the British Columbia Securities Commission but registered and regulated by securities commissions in other Canadian provinces, and also regulated by the U.S. Securities and Exchange Commission; Raymond James Trust (Canada), a trust company regulated by the Office of the Superintendent of Financial Institutions (OSFI); and, Raymond James Trust (Québec) Ltd., a trust company regulated by the AMF.

Ce message ainsi que le ou les fichiers qui y sont joints sont à l'usage exclusif du destinataire ci-dessus ou de son mandataire autorisé. Cette communication pourrait contenir de l'information privilégiée et confidentielle. Toute diffusion, distribution ou reproduction non autorisée de cette communication électronique, en tout ou en partie, sous quelque forme que ce soit, est strictement interdite. Si vous avez reçu cette communication et toute pièce jointe par erreur, veuillez les supprimer de façon permanente de vos systèmes, en détruire toute copie et en informer immédiatement l'expéditeur. Raymond James peut surveiller et examiner le contenu de toutes les communications électroniques. Les instructions portant sur des opérations, communiquées par courriel ou dans une boîte vocale, ne seront pas acceptées, ni exécutées. Veuillez communiquer avec nous directement par téléphone pour donner des instructions d'opérations boursières. Sauf indication contraire, les avis exprimés dans le présent courriel sont ceux de l'auteur et ne sont pas approuvés par Raymond James. Raymond James décline toute responsabilité en cas d'erreurs, d'omissions, de pertes ou de dommages découlant du contenu, de la transmission ou de la réception du présent courriel. Le nom Raymond James utilisé dans le présent avis et clause de non responsabilité réfère et comprend les divisions et entités : Raymond James Ltd., une société membre de l'Organisme canadien de réglementation du commerce des valeurs mobilières (OCRCVM) et du Fonds canadien de protection des épargnants (FCPE), ses divisions 3Macs, MacDougall, MacDougall & MacTier et Services de correspondants Raymond James; et ses filiales : Planification financière Raymond James Ltée, société inscrite en

tant que société d'assurance-vie en lien avec la vente de produits d'assurance dans toutes les provinces sauf dans la province de Québec où elle est inscrite en tant que Cabinet de services financiers auprès de l'Autorité des marchés financiers (AMF); Conseils en placement Raymond James Ltd., firme principalement réglementée et régie par la Commission des valeurs mobilières de la Colombie-Britannique mais également soumise à la surveillance et inscrite auprès des Commissions de valeurs mobilières d'autres provinces canadiennes) et est réglementée par la Commission des valeurs mobilières des États-Unis (SEC); Fiducie Raymond James (Canada), une société de fiducie inscrite auprès du Bureau du surintendant des institutions financières (BSIF); et, Fiducie Raymond James (Québec) Ltée, une société de fiducie inscrite auprès de l'AMF.
