The Market in Review

Paul Siluch and Sharon Mitchell Financial Advisors Raymond James Ltd. – Victoria, B.C.

June 17, 2022

This week's articles and insights

- 1. Farewell Bull Market
- 2. Double, Double, Oil and Trouble
- 3. The Bottom Line
- 4. Portugal Perspectives

"Been Down So Long It Looks Like Up to Me"

- Richard Fariña, novelist

Your Index Report

	Current	Last Week	Year-to-Date
Dow Jones Ind. Avg.	29,927	-7.27%	-17.64%
S&P 500	3,667	-8.74%	-23.07%
TSX	19,004	-7.59%	-10.45%

Farewell Bull Market

The pandemic recession of 2020 was – officially – the shortest recession on record. It started in March and ended in June of that year.

This week ended the shortest bull market in history. It began in June 2020 and ended in June 2022 when the S&P 500 officially fell more than 20 per cent from its peak in

January. Canada's S&P/TSX is down only eight per cent, and so is not in an official bear market, even though it may feel like exactly that.

What makes this one especially painful is the decline in the bond market. Bonds are considered a safer place to invest – a life preserver when stock markets get rocky. This time, however, bonds have been hit with sharply higher interest rates, and returns on many bonds are close to -10 per cent. Some of the worst returns on record.

Even gold is faltering in the face of rising rates.

The only sector that has shown any life this year is energy. Oil hitting US \$123 per barrel means oil and gas companies are making huge profits, and their shares have risen accordingly.

In fact, it is ironic that Exxon Mobil (**NYSE XOM**) was booted out of the Dow Jones Industrial Average in August 2020 to be replaced by Salesforce (**NASDAQ CRM**), a technology company. A "yesterday" company replaced by a "tomorrow" one.

Exxon has gained 165 per cent since leaving the index while Salesforce is down 40 per cent.



How's that for bad timing?

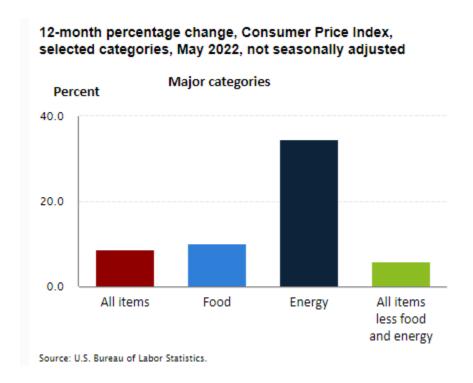
In hindsight, zero per cent interest rates, trillions in newly printed money, and pandemic idleness fueled a stock market bubble. All this money led to skyrocketing inflation, which is forcing central banks to push interest rates higher.

On Wednesday this week, the U.S. Federal Reserve increased its key lending rate by 0.75 per cent to 1.50 per cent - the biggest one-day jump since 1994. And there are likely more hikes to come.

On Thursday, the Swiss Central Bank lifted its rates for the first time in 15 years – a big change for that small country.

Double, Oil and Trouble

The root of almost all of the inflation? Oil prices – up 60 per cent in the last year. Oil affects almost every component of the Consumer Price Index (CPI): food, transportation, housing, etc.



The global environmental movement convinced most voters that we could switch easily from dirty energy sources — oil, natural gas, nuclear — to clean sources such as wind and solar. The reality is, we can't. At least not yet.

This was driven home to me in my recent trip to Portugal. Portugal produces almost 78 per cent of its electricity from renewable sources, which are primarily wind and hydro dams. Portugal is blessed with a number of rivers and so has built 60 dams.

The rest comes mainly from natural gas. This will be harder to replace by renewables, especially with solar energy. Why? The sunniest places are the best ones to plant solar

cells, and those also happen to be the best places for tourism (the Algarve in the south) and the wine region in the north (the Douro Valley).

When faced with the choice of solar panels or grapes, many would argue that it is far more economic to plant grapes up to the top of every hill.



So, getting to 100 per cent renewables using solar is not really an option for Portugal.

To power our energy-hungry world, our choice is not either renewables \underline{or} conventional sources. It is both. The two industries can – and have to – work together over the next 30 years to transition most efficiently.

Meanwhile, rising interest rates are causing home sales to decline rapidly as well as automobile purchases. Discretionary purchases like cruises and hotel bookings may be next. Retail stores are also seeing slowdowns due to substitutions of things like food products - hamburger for steak, etc. We will likely be reading more about layoffs in the coming months rather than labour shortages.

A recession will lower oil demand temporarily. But, as it always does, demand will come back even stronger due to our increasing use of computers, air conditioners, electric devices, and desire to travel.

Is a recession imminent? The data says no, but the experts seem to reveal the figures well after the fact. So, we may be in one and not realize it for another six months.

The Bottom Line

The stock market is a leading indicator of what we expect to happen over the next 12-18 months. The market is telling us that the economy is going to slow down and there could be more bad news, like layoffs.

However, the market decline suggests that some – maybe most – of this bad news is largely priced in. What we need to see is declining inflation. We expected 8.3 per cent or less in the June report and got 8.6 per cent instead – exactly the wrong direction. And that was why stocks sold off.

The U.S. market – the largest in the world – has experienced the following losses in each of the last four bear markets. In every case, markets worked back to new highs over several years.

2000-2002 -\$7.0 trillion in market losses

2008-2009 -\$8.1 trillion 2020 -\$9.8 trillion

2022 -\$9.3 trillion (so far)

Each period highlighted above, except the 2020 pandemic decline, resulted from speculation in one area. This mania took the rest of the stock market too high, which then corrected.

- In 2000, it was the dot.com stocks.
- In 2008, it was NINJA mortgages (No Income No Job or Assets).
- In 2022, it was cryptocurrencies and cloud stocks.

Cryptocurrencies are now down in overall value by almost 70 per cent. About the same for the cloud stocks.

We - you, our clients - survived all these bear markets because we held reasonably priced stocks that declined less in value. We - you - will once again.

Are we at the bottom? Probably not. Central bankers are set on raising rates until inflation cools off. The minute we see this, interest rate hikes will slow or even stop. And then stocks can prosper again. Interest rate hikes have a ways to go yet.

2022 has seen one of the fastest declines in the history of the U.S. stock market, and our comments are not intended to downplay that. But just as most investors were very bullish last year, most are very bearish right now. The crowd is always wrong at both ends.

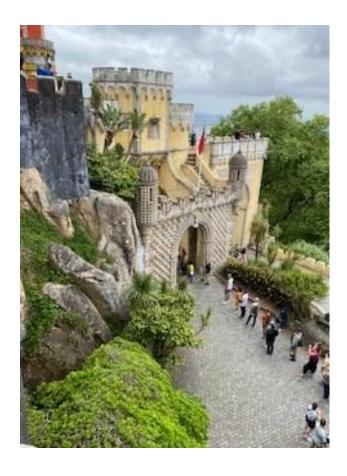
In the meantime, oil can't go up forever. Same for inflation. Values are appearing in various industrial, drug, and finance stocks – companies making extraordinary profits that the market is currently ignoring.

Portugal Perspectives

I travelled to Portugal recently, a trip delayed for two years because of Covid. You can't escape the movement of markets wherever you travel, but Portugal does help take your mind off it for a time.

There are Moorish castles to explore.



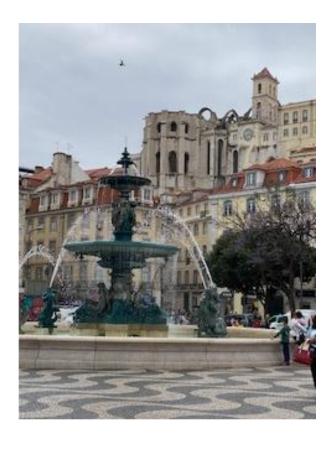


Catholic ones too.

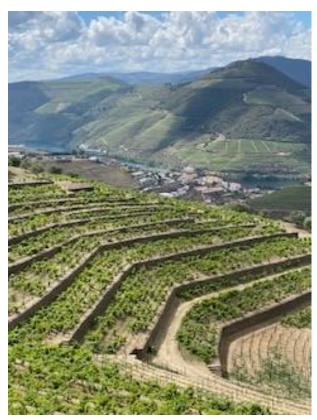


Charming squares.





And of course, the wine country of the Douro Valley with its giant port industry.





Portugal is one of the poorer European Union countries, but it is on the mend with tourism returning.

Prices are lower than in Canada by a little. I did the Big Mac comparison and found that the famous burger costs about \$5.40 in Lisbon compared to \$6.00 in Canada. Wine and taxi fares are definitely cheaper there than here.

I met a number of travellers from Germany, all of whom are still shaking their heads at the sudden decision to spend \$100 billion on defence after years of passivity and the rapid cancellation of energy purchases from Russia. These are real sea-changes for Germany.

I ran into an American senior officer of a global tool company who said they have raised prices by close to 40 per cent this year and their profits are still shrinking because costs are rising even faster. Inflation is a global issue.

I tried to determine the price of wine acreage and the profitability of winemaking in Portugal and came to the conclusion that it is the same as Canada's Okanagan Valley. Investors don't make much selling wine. Rather, they make the money selling wineries.

We visited the *Dinheiro Museu* – the Money Museum – in Lisbon and learned that the Bank of Brazil was one of the world's first banks to issue paper money that could be exchanged for coin – the modern model of the gold standard. It was set up in 1809 to finance the overspending of the Portuguese court.

It was the first bank to print paper to finance government deficits. Some things never change.

Thank you for your referrals this month! They are always handled with great care and discretion.

http://www.dividendvaluepartners.com

We thank you for your business and your referrals, and we hope you find our site user friendly and informative. We welcome your comments.

How to Contact Us:

paul.siluch@rjlu.com

sharon.mitchell@rjlu.com

(250) 405-2417

The information contained in this newsletter was obtained from sources believed to be reliable, however, we cannot represent that it is accurate or complete. It is provided as a general source of information and should not be considered personal investment advice or solicitation to buy or sell securities. The views expressed are those of the authors, Paul Siluch and Lisa Hill, and not necessarily those of Raymond James Ltd. Commissions, trailing commissions, management fees and expenses all may be associated with mutual funds. Please read the prospectus before investing. The indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any security holder that would have reduced returns. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. This newsletter is intended for distribution only in those jurisdictions where Raymond James (USA) Ltd. is registered as a dealer in securities. Any distribution or dissemination of this newsletter in any other jurisdiction is strictly prohibited.

Raymond James (USA) Ltd. (RJLU) advisors may only conduct business with residents of the states and/or jurisdictions for which they are properly registered.

Raymond James and Raymond James (USA) Ltd. do not accept orders and/or instructions regarding your account by e-mail, voice mail, fax or any alternate method. Transactional details do not supersede normal trade confirmations or statements. E-mail sent through the Internet is not secure or confidential. We reserve the right to monitor all e-mail.

Commodities may be subject to greater volatility than investments in traditional securities. Investments in commodities may be affected by overall market movements, changes in interest rates, and other factors such as weather, disease, embargoes and international economic and political developments.

This email newsletter may provide links to other Internet sites for the convenience of users. Raymond James (USA) Ltd. is not responsible for the availability or content of these external sites, nor does Raymond James (USA) Ltd endorse, warrant or guarantee the products, services or information described or offered at these other Internet sites. Users cannot assume that the external sites will abide by the same Privacy Policy which Raymond James (USA) Ltd adheres to.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. There can be no assurances that the fund will be able to maintain its net asset value per security at a constant amount or that the full amount of your investment in the fund will be returned to you. Mutual funds and other securities are not insured nor guaranteed, their values change frequently and past performance may not be repeated.

Exxon Mobil Corporation - Raymond James & Associates, Inc. makes a market in the shares of Exxon Mobil Corporation. Salesforce, Inc. - Raymond James & Associates, Inc. makes a market in the shares of Salesforce, Inc.

Prices shown as of June 16th, 2022

You are receiving this message because our records indicate that you have requested this information. If you no longer wish to receive research from Raymond James, please reply to this message with unsubscribe in the subject line and include your name and/or company name in the message. Additional Risk and Disclosure information, as well as more information on the Raymond James rating system and suitability categories, is available at www.rjcapitalmarkets.com/Disclosures/Index.

To unsubscribe and no longer receive any email communications from this sender, including information about your account, please either click <u>here</u> or send a reply email to the sender with [UNSUBSCRIBE] in the subject line.

Pour vous désabonner de cet expéditeur soit cliquer <u>ici</u> ou envoyer un e-mail de réponse à l'expéditeur avec [UNSUBSCRIBE] dans la ligne d'objet.

This message and any attachments are intended only for the use of the addressee or their authorized representative. It may contain information that is privileged and/or confidential. Any unauthorized dissemination, distribution or copying of this communication or any part thereof, in any form whatsoever is strictly prohibited. If you have received this communication in error, please delete permanently the original e-mail and attachments, destroy all hard copies that may exist, and notify the sender immediately. Raymond James may monitor and review the content of all email communications. Trade instructions by email or voicemail will not be accepted or acted upon. Please contact us directly by telephone to place trades. Unless otherwise stated, opinions expressed in this email are those of the author and are not endorsed by Raymond James. Raymond James accepts no liability for any errors, omissions, loss or damage arising from the content, transmission or receipt of this email. The designation Raymond James, mentioned in this notice and disclaimer, refers to and include the following divisions and entities: Raymond James Ltd., a member of the Investment Industry Regulatory Organization of Canada (IIROC) and of the Canadian Investor Protection Fund (CIPF); its divisions 3Macs, MacDougall, MacDougall & MacTier and Raymond James Correspondent Services; and its subsidiaries: Raymond James Financial Planning Ltd. registered as a life insurance agency in all provinces except the province of Québec where it is registered as Financial Services Firm with the Autorité des marchés financiers (AMF); Raymond James Investment Counsel Ltd., a firm primarily regulated and governed by the British Columbia Securities Commission but registered and regulated by securities commissions in other Canadian provinces, and also regulated by the U.S. Securities and Exchange Commission; Raymond James Trust (Canada), a trust company regulated by the Office of the Superintendent of Financial Institutions (OSFI); and, Raymond James Trust (Québec) Ltd., a trust company regulated by the AMF.

Ce message ainsi que le ou les fichiers qui y sont joints sont à l'usage exclusif du destinataire ci-dessus ou de son mandataire autorisé. Cette communication pourrait contenir de l'information privilégiée et confidentielle. Toute diffusion, distribution ou reproduction non autorisée de cette communication électronique, en tout ou en partie, sous quelque forme que ce soit, est strictement interdite. Si vous avez reçu cette communication et toute pièce jointe par erreur, veuillez les supprimer de façon permanente de vos systèmes, en détruire toute copie et en informer immédiatement l'expéditeur. Raymond James peut surveiller et examiner le contenu de toutes les communications électroniques. Les instructions portant sur des opérations, communiquées par courriel ou dans une boîte vocale, ne seront pas acceptées, ni exécutées. Veuillez communiquer avec nous directement par téléphone pour donner des instructions d'opérations boursières. Sauf indication contraire, les avis exprimés dans le présent courriel sont ceux de l'auteur et ne sont pas approuvés par Raymond James. Raymond James décline toute responsabilité en cas d'erreurs, d'omissions, de pertes ou de dommages découlant du contenu, de la transmission ou de la réception du présent courriel. Le nom Raymond James utilisé dans le présent avis et clause de non responsabilité réfère et comprend les divisions et entités: Raymond James Ltd., une société membre de l'Organisme canadien de réglementation du commerce des valeurs mobilières (OCRCVM) et du Fonds canadien de protection des épargnants (FCPE), ses divisions 3Macs, MacDougall, MacDougall & MacTier et Services de correspondants Raymond James; et ses filiales: Planification financière Raymond James Ltée, société inscrite en tant que société d'assurance-vie en lien avec la vente de produits d'assurance dans toutes les provinces sauf dans la province de Québec où elle est inscrite en tant que Cabinet de services financiers auprès de l'Autorité des marchés financiers (AMF); Conseils en placement Raymond James Ltd., firme principalement réglementée et régie par la Commission des valeurs mobilières de la Colombie-Britannique mais également soumise à la surveillance et inscrite auprès des Commissions de valeurs mobilières d'autres provinces canadiennes) et est réglementée par la Commission des valeurs mobilières des États-Unis (SEC); Fiducie Raymond James (Canada), une société de fiducie inscrite auprès du Bureau du surintendant des institutions financières (BSIF); et, Fiducie Raymond James (Québec) Ltée, une société de fiducie inscrite auprès de l'AMF.
